

## FRUITSPEC: AREA MANAGER

### Background:

FruitSpec Ltd, a promising Israeli start-up that provides packing houses with accurate early season fruit yield estimation as a service, is looking to recruit two Area Managers in South Africa. This will be for FruitSpec’s 3<sup>rd</sup> season operating in South Africa.

### Job Description:

Assume responsibility to coordinate, manage and develop all business and operations of FruitSpec in the area. Continuous and accurate communication to FruitSpec headquarters in Israel is of paramount importance, while working independently.

The effectiveness of the local Area Manager will be assessed in terms of building the FruitSpec South Africa business by:

- Business size attraction;
- Coordinating logistics and operations while controlling budget;
- Efficiently communicating with customers, company headquarter and partners;
- Working autonomously

### Area:

FruitSpec is looking for an Area Manager in the Western Cape region (one position) and Limpopo region (one position).

### Line of Reporting:

The Area Manager of the relevant area will report directly to the CEO on business and sales and the COO on all operational aspects.

### Area Manager Skills:

Knowledge	Skills	Attitude
A formal academic qualification, preferably in agriculture.	Proven track record as an accomplished manager.	Enthusiastic: Attacking your tasks with energy and vigour
In-depth knowledge of the agricultural industry and the fresh fruit sector in particular.	Excellent communication skills in Afrikaans and English.	Efficient: Performing and functioning effectively with the resources available to you.
Managerial experience of business and technical operations.	Managerial and organization skills. Ability to see the “big picture”.	Excellence: Striving for the very best result.
		Positivity: A positive attitude and the ability to inspire those in your team.
	Independent	Team Player: Adaptable and easy to work with.
		Conscientious
Technical experience with agriculture equipment and computers will be a major advantageous.		Self-motivated
		Integrity

### Remuneration:

The local Area Manager will be remunerated at a market related level depending on experience and skill.

### Transport:

The local Area Manager is required to be in possession of a valid driver licence as well as a reliable vehicle with towing capacity. He / she will be reimbursed for travel undertaken for purposes of fulfilling his / her duties.

### Availability:

The successful candidate will have to take up the position by no later than 1 October 2020.

### Contact:

CV's can be emailed to [michael@agventures.africa](mailto:michael@agventures.africa)